COMPANY PROFILE

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INTRODUCTION

Established in 2006, Tyco Qatar Fire & Security is an Engineering, Contracting and Service company that provides Fire Detection, Fire Protection, Security and Telecommunications Systems across a broad spectrum of industries within the region. Our diverse range of products and services enable Tyco Qatar to meet the most stringent fire and security requirements of our valued and satisfied customers.

Our teams of professional Sales and Operations individuals are equipped with the expertise and knowledge to service many requirements within the Fire and Security business. Tyco Qatar Fire & Security is a company committed to continuous improvement to ensure we deliver the highest standards of service at all times. We ensure personnel proficiencies through product and system training, including any latest developments in the market place through our dedicated training facilities as we continue to develop.

Economic growth throughout the world this century has brought new industrial technology, increased competition and hazardous working environments. This in turn has resulted in tighter regulations and new worldwide legislation being brought into force to protect lives, environment and property. The objective of Tyco Qatar Fire & Security is to recommend, provide and maintain optimal solutions for all fire and security risks.

We at Tyco Qatar Fire & Security take pride in our reputation, technical expertise and business excellence. We are proud to be associated with some of the leading companies in the region and to have provided totally integrated fire, security and telecommunications solutions to some of the most prestigious or important developments in Qatar over the years.
NATURE OF BUSINESS

Tyco Qatar Fire & Security provides all types of Fire Protection and Fire Detection Systems, as well as state-of-the-art Security and Integrated Telecommunications Solutions to a wide range of market sectors such as Oil & Gas, Commercial, Aviation, Telecommunication, Transportation Facilities, Industrial, Power & Water and Marine. Our portfolio of solutions and services include:

- Fire & Gas Detection Systems
- Vesda Detection Systems
- CCTV Systems
- Intruder Alarm
- Access Control Systems
- PAVA / PAGA Systems
- Physical Integrated Security Management (PSIM)
- NOVEC 1230™ Gas Extinguishing System
- FM200 Gas Extinguishing System
- Waterspray and Sprinkler Systems
- Watermist Systems
- Skid-mounted Fire Protection Equipment
- Dry Chemical Systems
- Fire Pumps
- Specialist Detection Systems
- Fire Alarm Systems
- Perimeter Protection
- Integrated Systems
- Radio Communications
- Digital Networks
- INERGEN® Gas Extinguishing Systems
- CO2 Systems
- Deluge Systems
- Foam Systems
- Fire Monitor Systems (Water and Foam)
- Fire Fighting Equipment
- Portable Extinguishers

The diverse range of solutions and services in our portfolio enable us to keep up with the ever-changing demands of the various markets we serve. Our product suppliers maintain research and development programs at major research centers around the world to ensure Tyco Qatar Fire & Security stays at the forefront of technology.
PREQUALIFICATION FACTS

A. MANPOWER DETAILS

Key Personnel

Sales Manager : Amr Saeed
Financial Officer : Noel Rubi
Commercial Maintenance and Small Works : Bava Bahurudeen
Projects Manager : Sanjay Goswami
Long Term Service & Maintenance Maintenance (Oil & Gas) : Ananthkumar Thangavel
QHSE : Bobby Lawrence
P.R.O. : Qusay Sameer

Departments

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Managers
Accounts / Procurement
Sales, Design & Estimation
Operations
CAD
QHSE
Admin Staff
B. OFFICE DETAILS

Tyco Qatar Fire & Security LLC
8, West Corner Center
Near Mid Mac Roundabout
P.O. Box 47679
Doha, Qatar
Tel. No. : +974 4 4502680
Fax No. : +974 4 4502686
Email : qatar@tycofireuae.com

C. REGISTRATION DETAILS

Municipality : 52180
Commercial Registration : 47324
Chamber of Commerce : 01/19903
Civil Defence : 18691
Import & Export Licence : 1099
Tax Card : 5781
D. FINANCIAL INFORMATION

- Bankers: Commercial Bank of Qatar
  - P.O. Box 3232
  - Doha, Qatar
- Auditors: Talal Abu-Ghazaleh & Co. International
- Insurance Cover: Qatar Insurance Company
- Bonds Provided:
  - Tender Bond
  - Advance Payment Bond
  - Performance Bond

**Selected Financial Data: Year ended 2013**

Turnover: QR 46,643,336
(Qatari Riyal Forty Six Million Six Hundred Forty Three Thousand and Three Hundred Thirty Six)
CONTRACTING CAPABILITIES

Project Manager:
A Project Manager is appointed who has full responsibility for all activities from the time of order award through to installation, commissioning at site and to the end of the guarantee period.

Subcontractors:
Our choice and appointment of subcontractors is subject to the client’s agreement. Tyco Qatar Fire & Security ensures that the appointed Subcontractor meets the requirements of the contract in terms of program of work, Inspection & Test Plan and Purchase Order requirements.

Planning:
Where appropriate and practical, project personnel shall interface with the Estimating personnel to establish awareness of the scope of work. Project personnel shall ensure to report back to the concerned departments about problems with existing procedures on current projects and in previous projects. This will provide an important feedback loop for project planning and additionally help to ensure that all parties concerned are committed to the scope of work awarded. Tyco Qatar Fire & Security uses MS Project, MS Office and CAD Viewer softwares to carry out its Planning processes and procedures.
Quality Assurance/Quality Control:
A logical progression of the processes involved during contract execution is presented in a Quality Plan. Tyco Qatar Fire & Security develops project-specific Quality Plans based on the contract specifications and requirements, which enable the team to monitor engineering, procurement and manufacturing activities.

Installation and Commissioning:
Tyco Qatar Fire & Security offers:
- Design
- Supply
- Site installation
- Site supervision
- Own labour force
- Full on-site commissioning
- In-house training of clients/operators
- On-site training of clients/operators
- Maintenance contracts

Design Capabilities:
Tyco Qatar Fire & Security has the capability to use client requirements and specifications as a basis to carry out full design and produce detailed working drawings using the latest computer-aided design software.
SERVICE & MAINTENANCE

Dedicated teams of Service Engineers support Tyco Qatar Fire & Security’s customer-base to offer electrical, mechanical, preventative and reactive maintenance throughout all market sectors.

Service Teams provide routine planned maintenance and urgent repairs. We also specialize in providing teams of Engineers who are able to carry out modifications or extensions to existing systems at short notice.

Formal maintenance contracts are tailored to meet individual needs that may range from an annual service visit to permanently-manned sites. Service agreements cover all types of fixed Fire Protection and Detection Systems including Hand Extinguishers and Hose Reels.

Tyco Qatar Fire & Security also offer Online Analyser and Lab Analyser Maintenance and Support Services to the Oil & Gas, Power & Water, Industrial and Infrastructure market sectors, as we believe we can offer a service for multiple brands of systems from a single source, whereas the End-User would usually engage multiple vendors to complete the necessary service and support on a typical site.
Services Provided:

Performance of planned preventive maintenance services in line with Manufacturer’s recommendations and NFPA standard inclusive of:

- Weekly, monthly, quarterly, semi-annual and annual testing, service and inspection
- Full-time site management
- System service and inspection
- Emergency call-out
- Modifications and extensions
- Refilling of portable Fire Extinguishers as well as Gas-based Fire Suppression Systems Training services for all systems under our solutions and services portfolio
- Spares and Refurbishment
- Calibration

Tyco Qatar Fire & Security currently service and maintain onshore Oil and Gas installations, carrying out works on Fire & Gas, PA/VA, Security Systems, Fixed Extinguishing, Sprinklers and Analysers. These services are currently provided to the following key clients:

- Dolphin Energy
- Qatar Petroleum
- Qatar Steel
- Qatar Aluminum (QATALUM)
- Oryx GTL
- Qatargas
- Ras Gas
QUALITY, HEALTH, SAFETY and ENVIRONMENT

Tyco Qatar Fire & Security’s commitment to safeguard the key interests of our customers is fundamental to the exceptional service we deliver. This has enabled us to achieve the following certifications for Doha office:

- ISO 14001:2004 Environmental Management Systems
- BS OHSAS 18001:2007 Occupational Health and Safety Management Systems

The scope of certification for Tyco Qatar Fire & Security Integrated Management System applies to the following services which we offer to our valued customers: Design, Engineering, Supply, Installation, Commissioning and Maintenance of Fire Detection and Protection, Security, Electrical, Mechanical, and Instrumentation Systems.

Tyco Qatar Fire & Security offer products that have worldwide approval to the following standards:

- NFPA, Underwriters Laboratory, Factory Mutual
- American Petroleum Institute
- American Bureau of Shipping
- U.S. Coast Guard
- LPCB, BSI, QUASCO, BNFL, MOD
- Lloyds Register of Shipping
- U.K. Department of Transport
- Det Norske Veritas
- Germanisher Lloyds
- Quality Austria

Our commitment to safeguarding the key interests of our customers is fundamental to the exceptional service we deliver. As we consistently give value to Health, Safety and the Environment, Tyco Qatar Fire & Security has received HSE awards and recognitions over the years and continues to be vigilant towards creating a safer workplace for all.
TRAINING

Training courses are conducted on a regular basis to ensure we have a team of competitive Sales and Operations professionals. The various aspects covered under these trainings are as follows:

- Systems and Services Trainings to aid Sales, Engineering and Service personnel with the technical knowledge of Tyco Qatar Fire & Security’s offerings
- Design Trainings which enable Engineers to design the systems in line with prevalent standards
- Installation Trainings to ensure the systems are installed in line with the design
- Maintenance Trainings that ensure the systems are maintained in line with established standards and manufacturer’s guidelines

Each training course is supported with up-to-date PowerPoint presentations, videos of actual fire incidents, training manuals, demo units, and manufacturer’s software design packages. The successful completion of any training course is recorded by an internal attendance sheet and Training Certificates are issued to the attendees.

The training courses involve both theoretical as well as practical hands-on training and cover the full range of detection, protection, security and telecoms systems, as well as training on the latest international design standards.
Senior Technical Support Engineers handle the training courses, all of whom have received certified training from the appropriate Tyco manufacturing units. They all have extensive experience and knowledge of the design, installation, commissioning and maintenance of the Tyco systems that they support and train the Tyco staff on. Regular training courses are conducted to continuously improve the knowledge level of our Sales and Operations Teams, including relevant updates about the latest technologies and products.

Where further training is required by a representative of the Manufacturer, the course is coordinated and supervised by the relevant member of Tyco Qatar Fire & Security operational team.